

# OVERLAND-TANDBERG SIGNS INGRAM MICRO SPAIN AS DISTRIBUTOR

#### Dortmund, Germany - February 16, 2022

Overland-Tandberg, a global technology company that develops and manufactures hybrid cloud IT infrastructure and data protection solutions announces Ingram Micro Spain as the newest distributor for the Iberian Peninsula. The agreement will see Ingram Micro distribute and promote the whole portfolio including RDX® product family and the NEO® LTO tape archive solutions through its wide network of resellers in the region.

"We have been working very successfully with Ingram Micro in other European countries for more than 20 years. The partnership with Ingram Micro Spain will help us take our brand and product awareness to the next level. Spanish reseller partners can now easily access the proven products of our RDX®-line as well as tape automation solutions." says Andreas Arndt, VP Sales EMEA and APAC at Overland-Tandberg.

"We are pleased to welcome onboard Overland-Tandberg in our Solution Product Portfolio, building on our longstanding successful relationship with Overland. We are sure this will become a successful partnership with more products enhancing our solutions for customers. With our integration capabilities, we are confident to bring whole-new experiences for customers in Spain." said Martín Trullás, Advanced Solutions Director at Ingram Micro Spain.

#### **About Overland-Tandberg**

Overland-Tandberg is a multifaceted global technology company, serving over 100+ countries with 5+ million products shipped to corporations and governments around the world. Celebrating over 40 years in operations while pursuing Excellence Through Global Intellect and Inclusiveness, we are empowering businesses, large and small, to securely manage and protect their digital assets and people.

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### About Ingram Micro - Global Leader in Technology and Supply Chain Services

Ingram Micro helps businesses fully realize the promise of technology  $^{\text{TM}}$  - helping them maximize the value of the technology that they make, sell or use. With its vast global infrastructure and focus on cloud, mobility, technology lifecycle, supply chain and technology solutions, Ingram Micro enables business partners to operate more efficiently and successfully in the markets they serve.

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