

Overland-Tandberg is a leading supplier of IT solutions for data storage, backup, archiving and data transportation. Acronis sets the standard for cyber protection and hybrid cloud storage through its innovative solutions. Through our long-term technology partnership, we have combined best in class hardware and software, which works seamlessly together to create a fast and easy data protection solution.

Why Overland-Tandberg

- Overland-Tandberg has almost 40 years of experience in data storage and data protection
- Overland-Tandberg has a long-term relationship with Acronis
- Overland-Tandberg offers a comprehensive solution portfolio for all kind of businesses and sizes
- Overland-Tandberg's portfolio allows easy integration into various backup strategies and implementations
- Overland-Tandberg has created a dedicated webpages for Acronis solutions with detailed information and supporting documents
- Overland-Tandberg is the only hardware vendor offering online, off-line and off-site Storage for backup and archive and RansomBlock software against cyber-attacks for their RDX product line
- Overland-Tandberg's RDX removable disk is an industry standard since more than 10 years
- Overland-Tandberg's NEO high quality innovative tape products combine high-capacity storage with high-performance for increased backup, restore and archive efficiency
- Overland-Tandberg's SnapServer NAS systems allow 2-tiered backups with RDX
- Overland-Tandberg provide outstanding service and support offerings with advanced replacement services and 9x5 telephone support included

RDX® QuikStor™



The RDX QuikStor removable disk system standard allows virtualized and physical server environments to be easily backed up and data transported off-site for complete data protection. They are fully compatible with Acronis Backup and designed for use in SMB environments.

RDX® QuikStation™



The RDX QuikStation removable disk appliances provide a fully automated and scalable data protection solution for both virtualized and physical server environments. The RDX QuikStation is offered with 4-bay and 8-bay configurations and easily connects to virtual environments using an iSCSI interface.

SnapServer® NAS



SnapServer NAS solutions offer scalable, secure and reliable storage and are the ideal device for central storage and primary backup targets in conjunction with RDX removable disk as a replication target with off-site storage for full disaster protection.

NEO Tape Products



Utilizing industry-leading LTO tape technology, the NEO family combines high-capacity storage with high-performance for increased backup, restore and archive efficiency. It allows easy backup up and off-site storage for complete data protection and compliance archiving.

Key Differentiators

- **Overland-Tandberg and Acronis Backup fully supports media rotation and the 3-2-1 backup strategy** with a full range of storage systems for primary, secondary and off-site backup targets. Regardless of the size of the business, media rotation and the 3-2-1 backup strategy ensures full data protection against a disaster and virus or ransomware attack. This backup strategy recommends creating 3 backup copies on 2 different media and to store 1 media off-site and can be combined with RansomBlock.
- **RDX RansomBlock** protects backup sets stored on RDX media against cyber-attacks like virus, malware and ransomware while the media is online. In environments with critical business data and frequent backups per day, putting data off-site according to media rotation or the 3-2-1 backup strategy might be difficult to implement. RansomBlock is fully compatible with Acronis Backup and ensures data recovery even if computer systems have been already infected.



- **RDX PowerEncrypt for internal RDX SATA III drives** secures RDX media stored off-site or media in transit as they are at risk of being stolen and data might be accessed by an unauthorized person. Data written to RDX media is encrypted with AES-256 XTS standards.
- **Verified backup solutions and broad offering of collaterals and webpages** help customers to learn more about Overland-Tandberg's solution offerings and how to integrate our products into different backup environments. Integration Briefs help customers to setup backup tasks by providing a step by step guidance with screenshots.



Where to find more

Visit our solution page "Backup and recovery solutions with Acronis Backup" at the [Tandberg Data website](#).

Use Cases

