

APAC Reseller Promotion

In Tape We Trust NEO[®]xl 40 Promotion

Wherever your enterprise data takes you, NEO LTO solutions let you keep pace — for today's requirements and tomorrow's digital opportunities.



Get special discounts when you sell a NEO XL40 with an OverlandCare Gold Warranty

NEOxl 40 Chassis + 1 Drive*	20% off
<ul style="list-style-type: none"> LTO-7, LTO-8 	
<ul style="list-style-type: none"> Gold Warranty, 1 or 3Yr. Uplift** 	15% off
<ul style="list-style-type: none"> Media: LTO-7, LTO-8 (5pk minimum) 	15% off

*To be eligible for the discount the purchase must include a NEO xl40 Tape Library with tape drive, a Gold Warranty, and LTO Media selection.

**Limit 1 OverlandCare coverage Uplift per each Library. OverlandCare Extensions can be added at list price. OverlandCare Gold applies to Standard Zone 1. Outside standard Zone 1, additional service location charges may apply.

Promotion Code: MC-37134

Eligible P/N

NEOxl 40 Tape Library

103003UB-719	NEOxl, 3U 40 slot, 0-DRIVE Chassis
1060007F-001	ACC, NEO Series, A/O DRV, LTO7HH FC
1060008F-001	ACC, NEO Series, A/O DRV, LTO8HH FC

OverlandCare Warranty

EW-XL40GLD1UP	OverlandCare Gold Warranty 1 Yr. Uplift, NEOxl 40 Base
EW-XL40GLD3UP	OverlandCare Gold Warranty 3 Yr. Uplift, NEOxl 40 Base

LTO Media (5 Pack Minimum)

434131	Overland-Tandberg LTO-7 Data Cartridge, un-labeled
434132	Overland-Tandberg LTO-7 Data Cartridge, un-labeled

Customer Benefits

- LTO Tape is the standard for regulatory compliance and data archiving
- As removable media, tape is that last line of defense for data protection
- Enables business continuity in case of disaster, human error, cybercrime, or ransomware
- Optimize I/O workloads by offloading recent backups from disk to tape (nearline storage)
- Lowest overall cost for persistent, long-term data storage

For more information contact:

salesAPAC@overlandtandberg.com

Act now...these incredible savings
are only available until
June 30, 2021

Terms & Conditions

1. In case of any dispute in respect to this incentive promotion, the decision of Overland-Tandberg shall be final and binding.
2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
3. No cash alternatives will be offered.
4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
5. A maximum of 50 media (ten 5-packs) per library can be purchased at the discounted price.
6. The promotion is valid for all resellers that purchase from an authorized Overland-Tandberg distributor and register a deal for this project.
7. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as other Terms and Conditions associated with the promotional items.
8. All promotional opportunities may be taken advantage of via a Meet Comp.
9. Qualifying purchase orders must be received June 30, 2021. Promotional discounts are subject to availability.



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at salesAPAC@overlandtandberg.com. Visit OverlandTandberg.com.