

RDX QuikStor is a rugged, reliable, removable disk device for backup, archiving, data transportation and business continuity.

RDX is ideal for remote workers, less experienced users in small offices or distributed enterprise businesses.

The removability provides an air-gap for ransomware and malware protection and ensures full disaster protection.

Look for customers..

- who own or operate small businesses, remote/branch offices, retail, healthcare, education, franchise, groceries, building trades, government, entertainment, etc
- who are purchasing a laptop, NAS device or single server without a removable storage option
- who are using external hard disk drives for backup and look for a more robust and professional storage solution
- who needs air-gap protection against virus and ransomware attacks
- who use cloud storage but also want a local copy

Start the conversation!

- Do you worry about your business data and business continuity?
- Do you perform regular data backups? How do you do your backup and is it automated?
- How much data do you need to protect?
- Who manages your backup and what are the backup skills?
- Are you transferring your data offsite for disaster recovery?
- Are you transporting your data between multiple office locations?



If your customer needs more capacity, start the conversation about RDX QuikStation

COMMON OBJECTIONS:

“I perform backups on external USB hard disks. It works fine and is cheaper.”

- RDX offers investment protection. If you run out of capacity, simply buy new RDX media (500GB - 8TB) and use your existing drive.
- The ruggedized media with ESD and shock protection ensures easy handling, removability and off-site storage.
- With RDX, you can perform media spanning if the backup data is larger than the media capacity, just insert the next cartridge and continue.
- RDX keeps its drive letter to ensure backups can continue, even if media is rotated.

“I do my backups to a small NAS and don’t have any issues with that.”

- NAS systems can fail. Even RAID does not protect against hardware failures.
- In addition, data must be secured against local disasters and ransomware attacks.
- For that last mile of insurance, backups should be air-gapped, disconnected from the network and/or stored off-site. RDX removable disk systems make that easy.

“Cloud backup is very convenient and I’m preferring that over local devices.”

- RDX is more cost-efficient. Typically RDX pays for itself in as little as 12 months.
- Recovery time for RDX 5Xs faster than over the network. You should also consider that retrieving data might result in extra cost.
- RDX backup is designed for business continuity through on-site DR and so is much faster and reliable. In case of a total system crash, network connectivity to the backup data might be impossible.
- If your cloud provider has an outage, then your data an application may not be available.
- RDX should be an essential component of any hybrid cloud backup strategy.

RDX vs. Other Technologies

Features	RDX	ext. HDD	Tape	NAS	Cloud
Setup in under 5 minutes	•	•			
Forward/Backward Compatible	•		limited		•
USB Powered (External only)	•	•			
Drop/Static Protection	•	some			•
Vibration Isolation	•	some			•
Write Protection	•		•		
Cartridge and Drive Status LED	•		•		
Removable Media	•		•		
Media Spanning	•		•		•
Business Grade	•		•		•
WORM Media	•		•		•
Ransomware Protection	•		•		
Hardware Encryption	•**	SW	•		

RDX Quikstor Drives and Media Models



Model	Description
8782-RDX	External drive, USB3.0
8636-RDX	Internal drive, USB3.0, 5.25"
8785-RDX	Internal drive, USB3.0, 3.5"
8813-RDX	Internal drive, SATA III, 5.25"
8812-RDX	Internal drive, SATA III, 3.5"
8863-RDX	External drive, USB3+, 500GB
8864-RDX	External drive, USB3.0, 1TB
8865-RDX	External drive, USB3.0, 2TB
8866-RDX	External drive, USB3.0, 4TB
8882-RDX	External drive, USB3.0, 5TB

Model	Capacity
8541-RDX	500GB, HDD
8586-RDX	1TB, HDD
8731-RDX	2TB, HDD
8824-RDX	4TB, HDD
8662-RDX	5TB, HDD
8665-RDX	500GB, SSD
8877-RDX	1TB, SSD
8878-RDX	2TB, SSD
8886-RDX	4TB, SSD
8887-RDX	8TB, SSD
8868-RDX	1TB, WORM
8869-RDX	2TB, WORM
8870-RDX	4TB, WORM

Key Sales Points

- RDX is an industry standard since 2006
- Designed for Home Office users, SMBs and businesses with remote offices
- Fast, simple, reliable, secure, rugged, affordable and scalable data storage
- RDX technology incorporates **the best of tape with the best of hard drive products**
- RDX provides high reliability, offering **business grade removable disk storage media** for data protection and long-term retention
- RDX is **compatible with all major backup software applications**
- RDX **connects** to desktops, laptops, server as well as to mobile phones and cloud
- RDX **expands with businesses** as they grow, through the simple addition of more removable or higher capacity media
- **You don't have to hire an IT expert** or have an IT department to use RDX
- The RDX solution offers **external and internal RDX QuikStor drives, media** ranging from **500GB to 8TB** and **QuikStation appliances** for larger storage demands
- **Highly reliable and durable:** RDX is drop and shock protected, and needs no special care. Easy to store off-site for disaster recovery and archiving.

Unique Features

- **Cyber Security:** Air Gap capabilities and off-site storage protects data on RDX media against virus and ransomware attacks.
- **Compliance:** RDX WORM* meets international regulatory and compliance standards for data archiving, as data cannot be deleted or overwritten.
- **Encryption:** Build your data treasury using RDX Manager encryption feature and RDX systems to securely encrypt your business data.
- **Versatility:** With its state of the art interfaces and configurations, RDX QuikStor easily connects to servers, desktops, laptops as well as Android smartphones, iPhones, tablets and POS terminals or NAS.
- **Windows Backup and Mac compatible:** RDX QuikStor provides full support for the Windows Backup utility and Apple Time Machine. With the included USB-C adapter, RDX QuikStor connects easily to Mac and Windows systems.
- **Hybrid cloud data protection:** Software controlled media removability and easy handling provide Air-Gap security and Data To Go capabilities for business data and Cloud integration without capacity limitations though media spanning and off-site vaulting.
- **Business Continuity and Bare Metal Restore:** The removability of RDX media ensures full off-site data protection. By creating a bootable RDX media with RDX Manager features, crashed systems can be easily recovered and business downtime is shortened dramatically.

* optional feature
** SATA III QuikStor Systems

Please visit www.overlandtanberg.com for more information