

Getting Started: RDX® QuikStation® Health

10.14.2020

RDX QuikStation – the safe, affordable storage solution for healthcare and other regulated sectors



Target Audience	IT Managers or Healthcare MSPs supporting small medical practices, small to medium community hospitals and labs
Segment	Any vertical w/ regulatory requirements; Healthcare, Biotech/Pharma, FinSvcs, Manufacturing, FED/SLED
Solution	The RDX QuikStation removable disk system improves patient outcomes by providing comprehensive data storage and protection, archivability, and disaster recovery, that ensure business continuity.
Benefits	<p>Compliant – Use with encryption software to support ONC-ATCB requirements for patient privacy and data integrity.</p> <p>Easy – Simple setup and remote management. Quickly start protecting electronic health records.</p> <p>Flexible – Scalable capacity to store any medical practice data like records, images, administration and research.</p>

Promotion SKUs: For all Promo SKUs and Qualifying Part #s please refer to Terms & Conditions .	Expiration Date: Dec. 31, 2020
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NOTE: To qualify for the promotional discount you must register the opportunity on the Overland-Tandberg [Partner Portal](#) and reference the Promotional SKU shown below. Any questions, or issues, just email us at sales@overlandtandberg.com or call us at 1.888.343.7627. We're always here to help!

	RDX QuikStation 4	RDX QuikStation 8
RDX QuikStation	15% Off	25% Off
RDX Media	Buy 8 RDX Media (same capacity)	Buy 16 RDX Media (same capacity)
<p>Promotion price expires 12/31/2020.</p> <p>*To be eligible for discount, the purchase must include both an RDX QuikStation and the RDX Media quantities noted. Media discounts are based on specified promo-SKU pricing. Restrictions apply. Please contact Overland-Tandberg to ensure that you are quoting the correct discounts. sales@overlandtandberg.com or call us at 1.888.343.7627.</p>		

Additional Resources

- [Terms & Conditions](#) – lists promo details and promo codes and any special restrictions
- [Customizable Email html](#) – use this file to email your customers and prospects. Customize as needed – update with your company logo, contact info, links, end user pricing, etc.
- [RDX QuikStation – Data Sheet](#)
- [RDX QuikStation 4 – Solution Page](#)
- [RDX QuikStation 8 – Solution Page](#)
- [RDX Product Family – Datasheet](#)

Case Studies

- [Healthcare Small Practice Use Case](#) – RDX QuikStation 4
- [Healthcare Small or Medium Hospital Use Case](#) – RDX QuikStation 8
- [Chemical Industry Customer Case Study](#) – RDX QuikStation 8 w/ VMware

North America Distributors

Please contact your authorized Overland-Tandberg Distributor for more details on this promotion.

Questions

For more information contact us at 1.888.343.7627 or email sales@overlandtandberg.com



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at sales@overlandtandberg.com. Visit OverlandTandberg.com.