

Backup and Business Continuity Solutions



Overland-Tandberg and Veeam provide superior data management, data protection and archive solutions for virtualised hybrid cloud environments.

While data volumes explode, the value of business data continues to grow. To protect this sensitive business data against local disasters, virus and malware attacks, major data loss and human errors is a major pain-point for all companies.

Today, businesses are utilising virtualisation software to reduce costs and improve the performance and efficiency of IT systems. Unfortunately within a virtualised environment the risk of data loss is increased, due to higher utilisation of storage devices and implementation complexity.

Protecting business data is mission critical, but it doesn't have to be hard or complex. Air-Gap Backup following the 3-2-1 data protection principle ensure full business continuity. The combined solutions of Overland-Tandberg and Veeam help to break free from legacy systems which allow to simplify operation, to drive down costs and to increase data protection.

Why Overland-Tandberg and Veeam?

Overland-Tandberg delivers comprehensive data management, backup, disaster recovery and business continuity for both on premise and hybrid Cloud, environments. Veeam® is a leading backup solutions provider that deliver Cloud Data Management™ with a single platform for modernising backup, accelerating hybrid cloud and securing business data. The combined solutions are simple to install and run, flexible enough to fit into any environment and always reliable.

The broad portfolio of Overland-Tandberg provides various disaster recovery and compliant backup and archiving solutions according to customers needs.

Solution Benefits

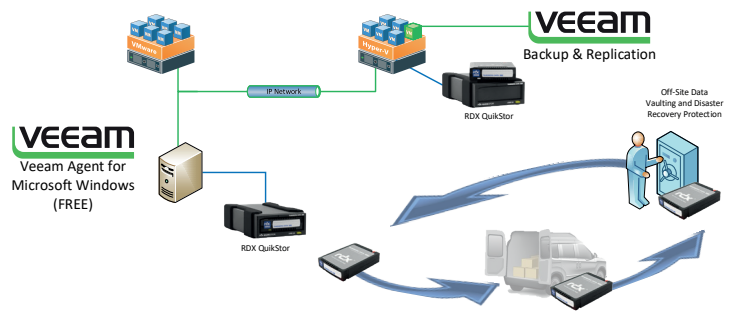
- Business continuity and Hybrid-Cloud data protection
- Reduction of OPEX and TCO while increasing data protection
- Long term technology partnership
- Broad solution portfolio to meet any customer requirements
- Scalable from SOHO to enterprise environments
- Includes disk, removable disk, tape and Cloud offerings
- Complete data protection against data loss from cyber-crime, human errors or natural disasters
- Enables businesses to meet regulatory requirements



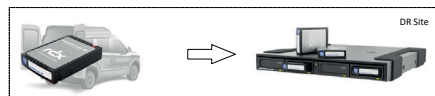
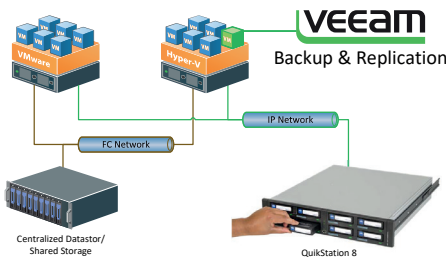
RDX QuikStor single system and Veeam DR solution for SOHO

The exploding growth of mission-critical digital content combined with government-regulated retention policies has created a need for secure, reliable and portable data protection solutions at an affordable cost. RDX is an established standard, with attributes beyond other simple data storage products. It is the trusted removable disk technology with its tough, armoured design it provides a reliable and valuable data repository. On the go capability makes it ideal for off-site disconnected storage for disaster recovery in your data management workflow.

Your Lifeline for all your business data!



RDX QuikStor is ideal for SOHO and SMB environments for primary backup and off-site disaster protection using media rotation.



RDX QuikStation is a flexible removable disk appliance and fits perfectly in virtual environments due to its iSCSI connectivity.

QuikStation - The flexible Backup Appliance for SMB and SME environments

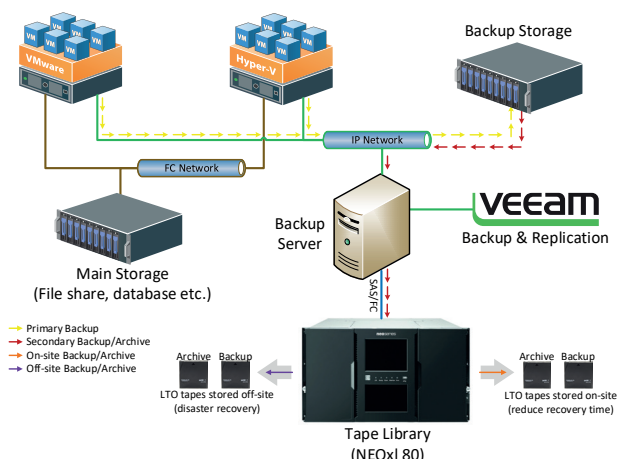
RDX QuikStation provides a fully automated and scalable data protection solution for virtualized, physical and cloud environments. For larger backup sets, QuikStation provides numerous storage device configurations for single RDX QuikStor Systems, logical volume configurations as well as Virtual Tape Libraries for a flexible and easy backup integration.

You can span backup data across multiple media cartridges that can be taken off-site for air-gap data protection and full disaster recovery capabilities with Veeam Backup & Replication.

NEO Series – Industry leading data protection for SME and large Enterprises

Industry leading LTO Ultrium tape automation solutions improve business efficiency, eliminate costly downtime and deliver the lowest cost of ownership of any storage technology. NEO Series Solutions allow large storage capacities with easy-to-use, highly reliable, cost-efficient platforms that protect data for businesses. Challenge Cloud backup storage costs and data accessibility.

Start building your own Data-Lake that is secure, fast and cost-efficient based on LTO tape!



Tape is ideal for archiving which frees up valuable disk space and speeds up backup and recovery tasks.

Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at salesemea@overlandtandberg.com

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